

# advancement guide

	Associate	Active Associate	Dealer	Manager	Executive	National Executive	International Executive
Personal Sponsoring & Team Volume Requirements	Join IonWays through Sponsor's website.  Purchase an IonWays Media Exposure Kit.	Associate who purchases or sells minimum of 50PSV through their Webstore.	Active Associate who has sponsored 2 Active Associates. (1 on each team side) & has a minimum of 700BV per team side.	Active Dealer who has 5 personally sponsored Dealers. (minimum of 2 per team side)	Active Manager who has 10 personally sponsored Dealers. (minimum of 4 per team side)	Active Executive who has a personally sponsored Executive on each team side.	Active National Executive who has a personally sponsored National Executive on each team side.

# rank benefits

	Associate	Active Associate	Dealer	Manager	Executive	National Executive	International Executive
<ul style="list-style-type: none"> <li>Sell Equipment &amp; Products - Earn Immediate Sales Commissions from personal WebStore Sales.</li> </ul>	✓	✓	✓	✓	✓	✓	✓
<ul style="list-style-type: none"> <li>Hold &amp; Store Business Volume (BV).</li> <li>Earn Training Sale Commissions.</li> <li>Access ProPaks (when Qualified).</li> </ul>		✓	✓	✓	✓	✓	✓
<ul style="list-style-type: none"> <li>Earn Team Commissions.</li> </ul>			✓	✓	✓	✓	✓
<ul style="list-style-type: none"> <li>Earn Leadership Bonuses \$50.</li> <li>Earn Mentoring Bonuses of \$50 for Personally Enrolled 1st Level Dealers.</li> </ul>				✓	✓	✓	✓
<ul style="list-style-type: none"> <li>Leadership Bonuses Increase to \$100.</li> <li>Earn Mentoring Bonuses of \$50 for Personally Enrolled 1st Level Dealers and 2nd Level Dealers.</li> <li>Participate in 1% Executive Global Bonus Pool.</li> <li>Optional Instructor at Certified Dealer Training Schools.</li> </ul>					✓	✓	✓
<ul style="list-style-type: none"> <li>Participate in 1% National Executive Global Bonus Pool.</li> </ul>						✓	✓
<ul style="list-style-type: none"> <li>Participate in 1% International Executive Global Bonus Pool.</li> </ul>							✓



For more information, contact your IonWays Associate:



**70% BV GUARANTEED PAYOUT**  
The IonWays Global Pay Plan sets a new standard by paying out 70% of all the incoming *Business Volume* (BV) as *Team Commission*.

make money  
drink the healthiest  
water available today



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Understanding the power of the IonWays Global PayPlan.

maximize



drink alkaline water from **IONWAYS**  
Our Water Changes Everything!

# INCOME STREAM #1

PERSONAL DIRECT SALES INCOME

## 1st Way To Earn

### Webstore Sales

On your 1st Ionizer sale placed through your Webstore you will earn an IMMEDIATE COMMISSION of:

Melody	Athena	Delphi
		
\$75	\$150	\$200

\*Your 1st sale is a Training Sale, you split the commission with your sponsor.  
\*\* If your 1st sale is for 2 or more ionizers the split commission applies to the entire sale.

On your 2nd and all future Ionizer sales through your Webstore you will earn an IMMEDIATE COMMISSION of:

Melody	Athena	Delphi
		
\$175	\$350	\$400

## 2nd Way To Earn

### ProPak Sales

Increase your profits on your Personal Sales by purchasing them in optional ProPaks. A ProPak is a master carton of 3 of the same ionizers packed and sold together at a reduced price. Once you have 2 ionizer sales through your Webstore you are allowed to buy ProPaks. ProPak profits are:

Melody	Athena	Delphi
		
\$350 each x 3 = <b>\$1,050</b>	\$700 each x 3 = <b>\$2,100</b>	\$800 each x 3 = <b>\$2,400</b>

\* Each ProPak BV is; Melody 600BV, Athena 1050BV, Delphi 1350BV. ProPak direct sale profits are retained by you at the time of the person to person direct sale.

# INCOME STREAM #2

LEVERAGED TEAM BUILDING INCOME



Build and get paid to unlimited depth  
See guide on back panel for rank definitions and requirements in the IonWays Plan.

## 3rd Way To Earn

### Training Sale Commissions

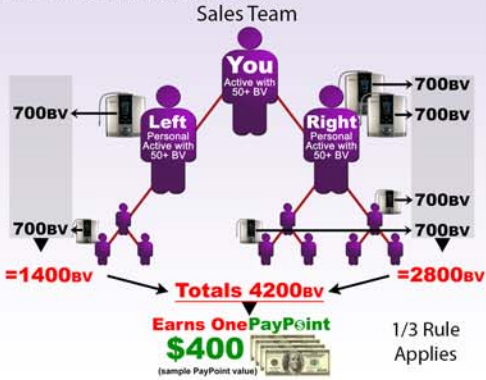
As an Associate you earn commission on the 1st Sale of every Associate you personally sponsor.

Melody	Athena	Delphi
		
\$100	\$200	\$200

## 4th Way To Earn

### Team Commissions

Active Dealers<sup>1</sup> and above can earn leveraged Team Commissions called **PayPoints**<sup>2</sup> from the Business Volume(BV)<sup>3</sup> generated by your entire Sales Team, to UNLIMITED DEPTH. A **PayPoint** is earned through the accumulation of 4200BV in your team.



1/3 Rule Applies

# INCOME STREAM #3

BONUS INCOME

- IonWays offers a variety of ways for Associates to earn bonuses for building a team.
- Active Managers and above are capable of receiving bonuses.
- Bonuses are paid according to lines of sponsorship and not lines of placement.

## 5th Way To Earn

### Leadership Bonuses

As a Manager or Executive, you can earn a Leadership Bonus from every water machine sale by any Personally Sponsored Associate(PSA) to unlimited depth.

- **Managers** earn \$50 for each Athena sale by a PSA
- **Executives** earn \$100 for each Athena sale by a PSA

 = PSA who sold an Athens



Every Associate you personally sponsor, no matter how far beneath you in the Sales Team is First Generation to you. And anyone sponsored by your personally sponsored Associates is Second Generation to you.

\*The above diagram is based on you being an Executive.  
\*\*All bonuses are dynamically compressed.  
\*\*\* Melody sales= \$25 Manager/\$50 Executive Bonuses, Delphi sales = \$50 Manager/\$100 Executive Bonuses.

## 6th Way To Earn

### Mentoring Bonuses

As a Manager or Executive, you can earn a Mentoring Bonus every time one of your Personally Sponsored Dealers (PSD) earns a PayPoint.

	On 1st Generation PSD	On 2nd Generation Dealers
• <b>Managers</b>	\$50	
• <b>Executives</b>	\$50	\$50

 = 1st Gen PSD    = 2nd Gen Dealer    = PayPoint



\*The above diagram is based on you being an Executive.  
\*\*All bonuses are dynamically compressed.

## 7th Way To Earn

### Global Bonus Pools

Three percent (3%) of the global company Business Volume(BV) is put into monthly Global Leadership Bonus Pools for business building Associates.

# Maximize Your Earning Potential with the IonWays PayPoint

<sup>1</sup> An Associate is considered a Qualified Associate when they have accumulated a total of 50 points in Personal Sales Volume (PSV) by any method of personal sales production allowed. 50PSV must be maintained every 30 rolling days to remain active.  
<sup>2</sup> The actual PayPoint value will vary from week to week and is determined by dividing 70% of all company wide BV accrued by the number of PayPoints earned company wide in a given week.  
<sup>3</sup> Your Sales Team BV is accumulated and stored as long as you remain active.  
\* Examples are based on Athena sales.  
\*\*All monetary values are based on US Dollars.